# Curriculum

## **Master of Business Administration**

| Semester | Subjects  | Credits |
|----------|---|---------|
|          | Organizational Dynamics and Management                      |         |
|          | Economics for Business Decisions                            |         |
|          | Financial Reporting and Analysis                            |         |
|          | Statistical Methods for Corporate Excellence                |         |
| 1        | Essentials of Marketing                                     |         |
|          | Legal Aspects of Business                                   | 25      |
|          | Digital Transformation and Innovation                       |         |
|          | Written Analysis and Communication - I                      |         |
|          | Advanced Data Modelling and Analysis - I                    |         |
|          | Managing Self and Wellness                                  |         |
|          | Strategic Managing in Emerging Markets                      |         |
|          | Startups Management   |         |
|          | Operations Management                                       |         |
|          | Corporate Finance   |         |
| 2        | Decision Modelling and Optimization Techniques              | 25      |
|          | Managing Intellectual Capital                               | 25      |
|          | Business Research Methods                                   |         |
|          | Written Analysis and Communication - II                     |         |
|          | Advanced Data Modelling and Analysis - II                   |         |
|          | Human Values and Responsible Citizenship                    |         |
|          | Sustainability Development Goals                            |         |
|          | Human Resource Management                                   |         |
|          | Talent Acquisition  |         |
|          | Industrial Relations and Labour Relations                   |         |
|          | Compensation and Benefit Management                         |         |
|          | Performance Management System                               |         |
|          | Learning and Development                                    |         |
|          | Artificial Intelligence in HR                               |         |
|          | Organizational Leadership                                   |         |
|          | Diversity, Equity, Inclusion and Belonging (DEIB)           |         |
|          | HR Metrics and Analytics                                    |         |
|          | Marketing Management  |         |
|          | Retail Management   |         |
| 3        | Consumer Behaviour  | 25      |
|          | Brand Management  |         |
|          | Strategic Sales Management                                  |         |
|          | Digital Marketing   |         |
|          | Advanced Marketing Research                                 |         |
|          | New Product Development                                     |         |
|          | Integrated Marketing Communication                          |         |
|          | Event and Entertainment Marketing                           |         |
|          | Finance Income Tax  |         |
|          |   |         |
|          | Funds & Portfolio Management  Financial Markets & Services  |         |
|          | Financial Markets & Services  Advanced Financial Management |         |
|          | Corporate Valuation   |         |
|          | Green and Sustainable Finance                               |         |
|          | Behavioural Finance   |         |
|          | Digital Disruptions in Financial Services                   |         |
|          | Export Import Management                                    |         |
|          | =//port management  |         |
|          |   |         |

# Human Resource Management Strategic Human Resource

Strategic Human Resource Management
International Human Resource Management
Rewards and Recognition Management
Managing Interpersonal Effectiveness
Organization Design Culture and Development
Managing Change for Organisational Sustainability
Design Thinking for HR
HR Accounting and Audit
Stress Management for Managers

25

#### Marketing Management

B2B Marketing
Service Marketing
Customer Relationship Management
International Marketing
Marketing Analytics
E - Commerce
Sports Management

Green Marketing

Al in Marketing

#### Finance

Corporate Taxation

Financial Derivatives

International Financial Management

Principles and Practices of Insurance

Technical Analysis

Project Appraisal, Planning & Control

Financial Modelling

Fixed Income Securities & Markets

Financial Econometrics

## Electives

Finance
Marketing
Human Resource Management
Data Science
Supply Chain Management
FinTech